RAILCAR UNLOADING SOLUTIONS
IMPROVE HOPPER CAR UNLOADING

Master Distributor
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PROBLEM SOLVED
Unloading bulk materials from railcars is often a difficult, “dirty” job. It can be slow, labor-intensive, messy, noisy and unsafe.

**Procedures Can Be Risky**
Unloading requires workers to go underneath the car to connect the outlet to the under-track conveying system.

**Slow Flow Is Costly**
The material—compacted by miles of rail travel—hangs up in the cars, slowing the flow and lengthening the process.

**Lost Material Is Costly**
When the material is moving, it is exposed to the elements, becoming contaminated or escaping into the environment.

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4  Boot-Lift® Railcar Connector
12  Martin® Railcar Opener
14  Martin® Railcar Vibrators
Air-powered connector safely and cleanly funnels material from railcar to the under-track conveying system.

Installed between the tracks, Boot-Lift® Connectors form the link between the railcar and a plant’s under-track conveying system. Powered by an air-over-hydraulic system, the unloading boots rise to the gates for clean, efficient and safe unloading of bottom discharge hopper cars. By funneling material to the under-track system, Boot-Lift® Railcar Connectors prevent material from being blown away by wind while eliminating the safety hazard of requiring workers to crawl under the car.

Boots automatically connect to and rise with railcar as it empties, maintaining an effective seal.

Unit uses only 1 cfm at 90 psi (28 L/min at 6.2 bar).

Easily and safely operated by remotely located control console.

Models available to suit any car, including double- or single-opening, round-opening and GATX.

Adapter Sheets and Transition Funnels allow interchangeability (see accessories on opposite page).
BOOT-LIFT® ACCESSORIES

A full range of railcar connector accessories simplify car spotting to speed railcar unloading by improving ease-of-use and allowing one unit to fit multiple car bottom designs.

BOOT-LIFT® MANUAL ALIGNER

P/N 17326 | Tech Data Sheet 17326

Simplifies car positioning by allowing adjustment of the Boot-Lift® Railcar Connector up to six inches (152 mm) total—three inches (76 mm) in either direction—along the track.

BOOT-LIFT® PNEUMATIC ALIGNER

P/N 34140 | Tech Data Sheet 34140

Air-powered aligner provides eight inches (203 mm) of total adjustment—four inches (102 mm) in either direction—along the track. Remote control operation requires only 10 psi (0.7 bar) of air.

BOOT-LIFT® CYLINDER COVERS

Lift cylinder cover P/N 18335 | Spread cylinder cover P/N 18331

Rugged vinyl-covered cloths prevent damage and contamination of air cylinders from material buildup and environmental conditions.

BOOT-LIFT® FUNNEL COVERS

SBL-24 standard P/N 19544 | stainless steel P/N 19544-SS
SBL-30 standard P/N 34884-CA | stainless steel P/N 34884-CAC
DBL-18/DBLG-18 standard P/N 18420 | stainless steel P/N 18420-C
**BOOT-LIFT® SELECTION GUIDE**

1 GATE PER HOPPER

When working with singlegate railcar hoppers, use SBL Boot-Lift® Assemblies.*

### SBL BOOT-LIFT® ASSEMBLY

**the width (parallel to the rails) of the largest hopper gate is**

<table>
<thead>
<tr>
<th>Width</th>
<th>Model</th>
<th>Or</th>
<th>Width</th>
</tr>
</thead>
<tbody>
<tr>
<td>24 INCHES OR LESS</td>
<td>SBL-24</td>
<td>OR</td>
<td>24 TO 34 INCHES</td>
</tr>
</tbody>
</table>

### CARGO

**the type of cargo being unloaded is**

- **FOOD-GRADE**
- **CORROSIVE**
- **STANDARD**

**FEATURES**

**choose the following features**

<table>
<thead>
<tr>
<th>Food-Grade Boot</th>
<th>Stainless Funnel</th>
<th>HDPE Adapter Sheet with Wrapped Foam</th>
<th>White Paint</th>
<th>Gray Paint</th>
<th>range Paint</th>
<th>Stainless Funnel Cover</th>
<th>Standard Wood Adapter Sheet</th>
</tr>
</thead>
<tbody>
<tr>
<td>Black Vinyl Boot</td>
<td>Stainless Funnel</td>
<td>HDPE Adapter Sheet with Wrapped Foam</td>
<td>Gray PaintO</td>
<td>White Paint</td>
<td>range Paint</td>
<td>Stainless Funnel Cover</td>
<td>Standard Wood Adapter Sheet</td>
</tr>
</tbody>
</table>

**the following features are optional**

<table>
<thead>
<tr>
<th>Aligner w/FDA Paint</th>
<th>Aligner w/Steel-IT Paint</th>
<th>Standard Aligner</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stainless Funnel Cover</td>
<td>Stainless Funnel Cover</td>
<td>Standard Funnel Cover</td>
</tr>
</tbody>
</table>
When working with a combination of single- and double-gate railcar hoppers, select a DBL Boot-Lift® Assembly with a Transition Funnel and Transition Adapter Sheet in order to accommodate both the single- and double-gate hoppers.

**DBL BOOT-LIFT® ASSEMBLY**

<table>
<thead>
<tr>
<th>MODEL #</th>
<th>STANDARD</th>
<th>GATX</th>
</tr>
</thead>
<tbody>
<tr>
<td>DBL-18</td>
<td></td>
<td>DBLG-18</td>
</tr>
</tbody>
</table>

The type of cargo being unloaded is

- FOOD-GRADE
- CORROSIVE
- STANDARD

Choose the following features:

- White Paint
- Stainless Funnel
- Food-Grade Boots
- Aligner w/FDA Paint
- Stainless Funnel Cover

The following features are optional:

- Gray Paint
- Stainless Funnel
- lack Vinyl Boots
- Aligner w/Steel-IT Paint
- Stainless Funnel Cover

When working with double-gate railcar hoppers, use DBL Boot-Lift® Assemblies.*
BOOT-LIFT® ASSEMBLY SELECTION GUIDE

SINGLE-OPENING ASSEMBLIES for Single-Gate Hoppers

**SBL-24/-30**

Part # Prefix & Model #: **SBL-24 or SBL-30**
Funnel Opening:
- SBL-24: 22 x 42 in. (559 x 1067 mm)
- SBL-30: 30 x 42 in. (762 x 1067 mm)

**SBLR-18**

Part # Prefix & Model #: **SBLR-18**
Funnel Opening:
- 15 in. (381 mm)

DOUBLE-OPENING ASSEMBLIES for Double-Gate Hoppers

**DBL-18**

Part # Prefix & Model #: **DBL-18**
Funnel Openings:
- 12.5 x 16.5 in. (318 x 419 mm)

Closed Width: 54 in. (1372 mm)  
Opened Width: 69 in. (1753 mm)

**DBLG-18**

Part # Prefix & Model #: **DBLG-18**
Funnel Openings:
- 12.5 x 16.5 in. (318 x 419 mm)

Closed Width: 55.4 in. (1407 mm)  
Opened Width: 78.5 in. (1994 mm)
### Build-a-Boot-Lift® Custom Part Number

<table>
<thead>
<tr>
<th>P/N Prefix / Model #</th>
<th>Paint Color</th>
<th>Funnel Type</th>
<th>Cylinder Controls</th>
<th>Lift Cylinders</th>
<th>Spread Cylinders*</th>
</tr>
</thead>
<tbody>
<tr>
<td>S: Orange (Standard)</td>
<td>Ø: No Funnel</td>
<td>1: Painted Funnel</td>
<td>1: Air-Over-Hydraulic Controls</td>
<td>Ø: No Lift Cylinders</td>
<td>Ø: No Spread Cylinders</td>
</tr>
<tr>
<td>F: White (Food Grade)</td>
<td>1: Painted Funnel</td>
<td>2: Stainless Funnel</td>
<td>1: Hydraulic Lift Cylinders</td>
<td>2: Stainless Hardware</td>
<td></td>
</tr>
</tbody>
</table>
| C: Gray (Corrosion Resistant) | 2: Stainless Funnel | 2: Stainless Funnel | 2: Stainless Hardware | * Double-opening assemblies only. Air requirements are 1 cfm (0.028 m³/sec) at 90 psi (6.2 bar). Air line should include filter, regulator, and lubricator.

**Example:**

```
SBL - 30 5 1 1 1 0
```

---

### INNER DIMENSIONS OF THE RECEIVING HOPPER OPENINGS:

<table>
<thead>
<tr>
<th>Single openings</th>
<th>Double openings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Length (A) x Width (B)</td>
<td>Length (A) x Width (B)</td>
</tr>
<tr>
<td>Bottom of rail to top of hopper (F)</td>
<td>Distance between openings (C)</td>
</tr>
<tr>
<td>* 3-inch minimum required.*</td>
<td>Bottom of rail to top of hopper (F)*</td>
</tr>
</tbody>
</table>

---

### Build-a-Boot Custom Part Number

<table>
<thead>
<tr>
<th>P/N Prefix / Model #</th>
<th>Boot Material</th>
<th>Liner</th>
</tr>
</thead>
<tbody>
<tr>
<td>19760: SBL-24</td>
<td>B: Black Vinyl</td>
<td>L: 0.01 Polyethylene Liner</td>
</tr>
<tr>
<td>35038: SBL-30</td>
<td>H: White Hypalon</td>
<td>Ø: No Liner</td>
</tr>
<tr>
<td>17840: DBL-18</td>
<td>F: Food Grade</td>
<td>**</td>
</tr>
</tbody>
</table>
BOOT-LIFT® ADAPTER SHEET SELECTION GUIDE

SINGLE- & DOUBLE-OPENING ADAPTER SHEETS

SBL-24AS/-30AS

Part # Prefix & Model #: SBL-24AS or SBL-30AS

DBL-18AS

Part # Prefix & Model #: DBL-18AS

For use with a transition funnel.

TRANSITION FUNNELS

These convert various models from double- to single-opening unloading. Simply remove the standard sponge seals and install the appropriate transition funnel and adapter sheet.

DBL Transition Funnel

P/N 17272

Converts DBL and DBLG to SBL; requires DBL Adapter Sheet to fit opening.
# ADAPTER SHEET SIZES

Opening size examples. Approximate opening size in inches (A x B). *

<table>
<thead>
<tr>
<th>SBL-24AS Sizes</th>
<th>in. (mm)</th>
<th>SBL-30AS Sizes</th>
<th>in. (mm)</th>
<th>DBL-18AS Sizes</th>
<th>in. (mm)</th>
</tr>
</thead>
<tbody>
<tr>
<td>12  (305)</td>
<td>41  (1041)</td>
<td>12  (305)</td>
<td>42  (1067)</td>
<td>12  (305)</td>
<td>23  (584)</td>
</tr>
<tr>
<td>13  (330)</td>
<td>30  (762)</td>
<td>19  (483)</td>
<td>42  (1067)</td>
<td>12  (305)</td>
<td>41  (1041)</td>
</tr>
<tr>
<td>13  (330)</td>
<td>48  (1219)</td>
<td>24  (610)</td>
<td>30  (762)</td>
<td>13  (330)</td>
<td>48  (1219)</td>
</tr>
<tr>
<td>16  (406)</td>
<td>42  (1067)</td>
<td>24  (610)</td>
<td>42  (1067)</td>
<td>15  (381)</td>
<td>30  (762)</td>
</tr>
<tr>
<td>17  (432)</td>
<td>24  (610)</td>
<td>30  (762)</td>
<td>24  (610)</td>
<td>16  (406)</td>
<td>24  (610)</td>
</tr>
<tr>
<td>19  (483)</td>
<td>22  (559)</td>
<td>30  (762)</td>
<td>30  (762)</td>
<td>16  (406)</td>
<td>44  (1118)</td>
</tr>
<tr>
<td>19  (483)</td>
<td>24  (610)</td>
<td>32  (813)</td>
<td>36  (914)</td>
<td>23  (584)</td>
<td>29  (737)</td>
</tr>
<tr>
<td>19  (483)</td>
<td>26  (660)</td>
<td>30  (762)</td>
<td>42  (1067)</td>
<td>24  (610)</td>
<td>42  (1067)</td>
</tr>
</tbody>
</table>

* Gate opening can measure as listed dimension plus up to 4 additional inches (101 mm). Example: A 17 x 24 inch adapter sheet will fit a gate opening up to 21 x 28 inches.

- **P/N Prefix / Model #**
- **Opening Size**
- **Material Type**
- **Foam Wrap**

**MATERIAL TYPE**
- W: Wood
- H: High-Density Polyethylene

**FOAM WRAP**
- Ø: No Wrap
- W: White Vinyl (FDA Nitrile)

**EXAMPLE:**

```
SBL-30AS 1342 W
```
Martin® Railcar Openers power open stubborn car-bottom gates, reducing safety risks for personnel and improving unloading efficiency.

The weight of the railcar’s cargo load against the discharge gate makes the gate very hard to open. Martin® Railcar Openers use compressed air to provide powerful force to open even the most stubborn gate, improving the efficiency and safety of unloading operations.

MARTIN® RAILCAR OPENER

P/N 38475 | Tech Data Sheet L3534

The Martin® Railcar Opener is a powerful solution to improve the efficiency of railcar unloading. It easily opens tough railcar hopper gates without backbreaking labor, gate damage or high noise.

**Powerful:** 2700 ft-lb (1225 kg-m) of torque at 90 psi (6.2 bar).

**Maneuverable:** Three pivoting wheels allow for maximum maneuverability; unit can easily be positioned by one worker.

**Adjustable Height:** Change capstan height to fit various car gates and compensate for variations in unloading platforms. Handle easily adjusts to suit operator preference.

**Adjustable Width:** Stabilizers slide out to provide wide base for increased leverage; slide in to fit through narrow doors and small spaces.

**Durable:** Steel tube frame provides long life in “real world” conditions. 10” x 4” pneumatic wheels maneuver easily over rough rail-side conditions.

**Controlled & Efficient:** Smooth, non-impacting force opens gate without damage or high noise (83 dBA at operator position). Operates from 90–120 psi (6.2 to 8.2 bar) air supply at 20 cfm (566 L/min).
MARTIN® GATE JACK OPENER

P/N M90 | Tech Data Sheet L3595

This air-powered wrench provides up to 1750 ft-lb (235 kg-m) of torque to open the most stubborn rack and pinion hopper gate.

Fast, Efficient Unloading: Spot the car, open the gate and start unloading. There’s no time wasted trying to muscle the gate open.

One-Worker Operation: Weighs only 45 lb (20 kg) for easy positioning and use by one worker.

Efficient Air Use: Operates from an air supply of 20 cfm (566 L/min) at 80 to 125 psi (5.5 to 8.6 bar).

Easy To Apply: Capstan extension reaches even “hard-to-get-at” recessed railcar capstans.
The vibration of a railcar over the track will compact the car's bulk material cargo, prohibiting the cargo from flowing out freely once the discharge gate is opened. Railcar Vibrators from Martin Engineering provide powerful vibratory energy that enhances material flow to achieve full unloading. Martin® Railcar Vibrators will help you receive the cargo you paid to have shipped to your facility.

**COUGAR® IMPACTING RAILCAR VIBRATOR**

P/N 38857 | Tech Data Sheet L3832

Linear vibrator provides powerful force to boost material flow.

Lightweight vibrator and shoe make mounting/dismounting a strain-free procedure.

Compact vibrator and mount assembly provides plenty of power to unload the most stubborn materials.

Vibrator and wedge system weighs only 48 lbs (21 kg), reducing risk of injury from manhandling large, cumbersome vibrators into railcar brackets.

**COUGAR® 4400 SERIES RAILCAR VIBRATOR**

P/N 893210 | Tech Data Sheet L3849

4-inch hardened pistons

Low air consumption

Produces uniform directional force
BRUTE® MOTOR DRIVEN RAILCAR VIBRATOR

Tech Data Sheets L3412 / L3413

A motor-driven eccentric provides powerful rotary force to improve railcar unloading efficiency.

Easy Mounting: Clamp foot provides for fast, simple mounting.

Built Tough, Works Hard: Rugged construction features ductile iron case with aluminum end bell. Sealed oilbath bearings eliminate the need for lubrication.

Meet Your Needs: Pneumatic- or hydraulic-powered models provide up to 9600 force-pounds (42,725 N) at 80 psi (4.14 bar).

MARTIN® PORTABLE RAILCAR VIBRATOR

P/N 28459-RB

With its powerful 3-inch piston vibrator and rugged wedge bracket, the Martin® Portable Railcar Vibrator is the economical answer for improved railcar unloading.

Powerful Vibration: Vibrator with three-inch (76-mm) piston provides force up to 985 pounds (4381 N) at 80 psi (5.5 bar).

Metal Wedge Bracket: Durable mounting shoe slides readily into the female bracket on hopper bottom railcars.

Minimal Maintenance: Limited maintenance required for life of the vibrator when used with filtered and lubricated air.

Easily Handled By One Person: Unload bulk materials in less time with less work.
WHO WE ARE, WHAT WE DO

MARTIN ENGINEERING is the leading global supplier of system to make the handling of bulk materials cleaner, safer, and more productive. Since its founding in 1944, the company has grown dramatically through the development of solutions to help the solids-handling industries around the world. MARTIN ENGINEERING’s success can be attributed to the development of practical, field-proven, cost-effective answers for “real life” problems. MARTIN® Products are designed for tough industrial conditions; they are built to allow easy maintenance; they are engineered for simplicity, cleanliness, safety, and efficiency; they are personalized to meet each customer’s unique requirements.

AIRMATIC INC, founded in 1944, is a woman-owned Industrial Distributor, with installation and maintenance capabilities, offering equipment, machinery, and shop supplies to the Industrial, Construction, Utility, Government, and Commercial Markets. Our products and services are sold through three business units: The MATERIALS MANAGEMENT GROUP provides products and services to industries that convey, store, transport, and process powders and bulk solids — from aggregates, cement, and chemicals to foods, grains, metals, power generation, and waste water treatment applications; The TOOL GROUP provides power tools, personal protective equipment, materials-handling equipment, shop equipment and MRO supplies used for production, fabrication, assembly, metal removal, maintenance, and storage in manufacturing, construction, utility, and commercial applications; The SERVICE GROUP provides fabrication, installation, and maintenance services to improve belt conveyor efficiency; mechanical clean-out services for silos and hoppers to eliminate material flow problems; and shop modifications and repair services of products sold by the Company. Our Customers tell us that by choosing AIRMATIC to solve their problems, they gain increased productivity, decreased costs, and a safer, cleaner work environment.